

Buying Your Own Business - Russell Robb

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Buying your own business is the shortest route to realizing that dream-and often financially safer than starting from scratch. Buying Your Own Business, 2nd Edition is the essential reference to reaching your goal. This completely revised and updated guide offers more strategies and tips than ever. You'll learn how to: Identify business opportunities; Plan an acquisition strategy; Evaluate target businesses; Negotiate a fair arrangement; Close the deal. Also included are completely new sections on how to: Utilize online resources; Revitalize a sluggish company; Assess a company's strengths and weaknesses; Prepare for tax season with up-to-date changes in tax laws. With more than twenty years of experience buying and selling businesses, Russell Robb provides the practical step-by-step advice you need to buy a business-and make it your own!Author: Robb, Russell Publisher: Adams Media Illustration: N Language: ENG Title: Buying Your Own Business Pages: 00352 (Encrypted PDF) On Sale: 2010-10-30 SKU-13/ISBN: 9781598697056 Category: Business & Economics : Forecasting

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