## Truth About Managing People...and Nothing But The Truth, The - Stephen P. Robbins

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This isn't just "someone's opinion"...It's the first, definitive, evidence-based guide to effective management. In The Truth About Managing People...and Nothing but the Truth, Robbins delivers principles you can rely on throughout your entire management career--regardless of your organization, role or title. This is a management book that cuts through the soft opinion and conjecture books that have dominated the business shelves in recent years and shows what management researchers know actually works, or doesn't work, when it comes to managing people. Drawing on the author's 30+ years of research and textbook writing experience, Robbins has distilled the results of thousands of research studies on human behavior into over 60 proven "truths" that can transform how you manage people--and the results that are achieved. The author provides guidance to you organized around key, human-behavior-related problem areas that managers face (hiring, motivation, leadership, communication, team building, conflict management, job design, evaluating performance and coping with change), along with guidance to help you apply the information and improve your managerial effectiveness.Author: Robbins, Stephen P. Publisher: FT Press Illustration: N Language: ENG Title: Truth About Managing People...And Nothing But the Truth, The Pages: 00230 (Encrypted EPUB) On Sale: 2010-12-06 SKU-13/ISBN: 9780131838475 Category: Business & Economics: Leadership

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