

Perfect Negotiation - Gavin Kennedy

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The ability to negotiate effectively is a vital skill for business and for everyday life. Whether you want to negotiate a business deal, a pay rise - or the price of a new house or car, Perfect Negotiation shows you how to get a better deal every time - and avoid costly mistakes. Perfect Negotiation tells you everything you need to know about the art of negotiation, from what it is, to how to perfect the technique for yourself. Soon you will be able to bargain yourself to success. The Perfect series is a range of practical guides that give clear and straightforward advice on everything from getting your first job to choosing your baby's name. Written by experienced authors offering tried-and-tested tips, each book contains all you need to get it right first time. Author: Kennedy, Gavin Publisher: Cornerstone Digital Illustration: N Language: ENG Title: Perfect Negotiation Pages: 00128 (Encrypted EPUB) On Sale: 2011-08-31 SKU-13/ISBN: 9781844131495 Category: Business & Economics : General Category: Self-Help : Personal Growth - Success Category: Business & Economics : Careers - General

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