

Smart Skills: Negotiation - Anthony Jack

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Part of the Smart Skills Series, Negotiation offers all you need to know to get the most out of negotiations whether with existing and new clients or negotiating one-off or long term projects. In the current challenging work and business environment, the importance of each negotiation is paramount. This book will provide you with all you need to know, not just for the negotiation itself, but for the set-up, preparation and after the negotiation has been completed. A must for any employee, manager, freelancer or business owner. Author: Jack, Anthony Publisher: Legend Business Illustration: N Language: ENG Title: Smart Skills: Negotiation Pages: 00120 (Encrypted EPUB) On Sale: 2011-10-15 SKU-13/ISBN: 9781908248046 Category: Business & Economics : General

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