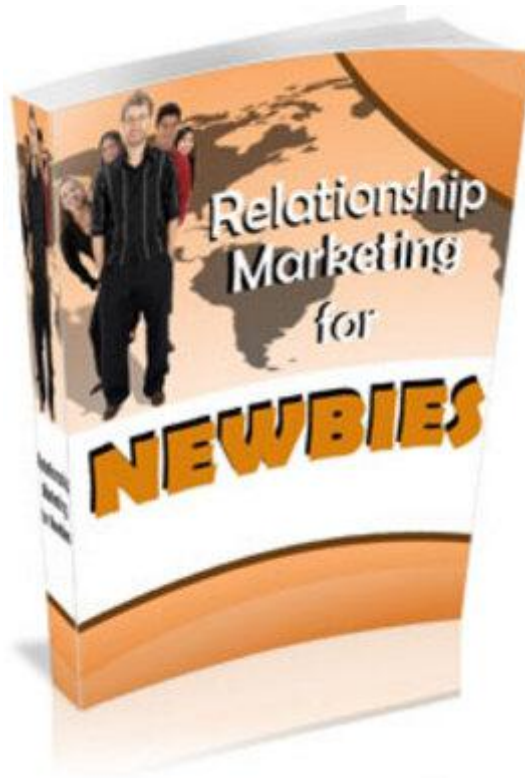


# Relationship Marketing For Newbies



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Get More People To Buy Your Products And Services When you give people a few simple things they want up front, many of them find it hard not to give you what you want even if it goes against their own best judgment. I know it seems hard to believe but people will often do what you ask even if they dont think they should. Ive put that to the test many times and the results are shocking. Instead of giving you too many specific do this and then do that techniques, Im giving you the mindset behind the techniques so youll completely understand how to apply these methods to your business as soon as you finish reading this ebook. Heres what youll discover in Relationship Marketing For Newbies: The one thing you must do up front to immediately separate yourself from the competition and get people to see you as someone worth listening to. If youre not doing this, youre losing money every single day of the week. Period. The big secret to getting people to believe what you say so that they will do whatever it is youre asking them to do even if they know they probably shouldnt. This secret shows you how to get people to almost mindlessly hand you control of their decisions. How to instantly connect with your readers so the thought of doing business with your competitors in the future becomes a complete joke. Many of your

competitors act like mindless commission hungry robots so use that to your advantage. Three rules you must follow if you ever hope to have any chance to put yourself in class of your own where you never have to worry about what your competitors are doing. Its all about you and your business and this is how you make sure other people (with money to spend) feel the exact same way. How to immediately change the way people think about and react to you. This allows you to catch them off guard (in a good way) and make them more receptive to what youre asking them to do. Many times, the difference between who people thought you were and who you appear to be is enough to get them to follow your suggestions. A lot of what I talk about in this report are the concepts behind why certain things work. If I gave you nothing but specifics with no real understanding of why they work, youd have a hard time duplicating them in your own business. Concepts are the ideas that go into creating specific techniques. When you understand the concept behind a specific technique or strategy, you can basically create an endless variety of specific techniques and strategies on your own. Youre getting quality ebook of solid information you can start using to immediately impact your business and shield yourself from competition. Youve probably never taken the time to notice before but many of the people you look to for advice on what products to buy already use this information to influence you.

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