

Quiet Influence: The Introvert's Guide To Making A Difference - Jennifer Kahnweiler

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This is the first book on influencing others that is aimed squarely at introverts, who make up half of the U.S. population. Jenifer Kahnweiler demonstrates how introverts, who get their energy from within, can be the most effective influencers of all by playing to their natural strengths rather than by trying to use traditional, extrovert-based influencing methods. Author: Kahnweiler, Jennifer Publisher: Berrett-Koehler Publishers Illustration: N Language: ENG Title: Quiet Influence: The Introvert's Guide to Making a Difference Pages: 00192 (Encrypted EPUB) / 00192 (Encrypted PDF) On Sale: 2013-03-15 SKU-13/ISBN: 9781609945626 Category: Psychology : Interpersonal Relations Category: Business & Economics : Leadership

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