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Increasing Your Profits With Backend Offers * BUILDING A PROFITABLE BACKEND * YOUR PRICE STRUCTURE * BUILDING A REPUTATION FOR VALUE * ESSENTIAL FACTORS FOR CREATING A VALUE PROPOSITION * FINAL THOUGHTS No matter what type of business you are involved in, developing a solid backend system will instantly maximize your income and the overall value of every single customer you acquire. Creating a backend system isn't all that difficult, in fact, all you really need to do is create two products that compliment each other and are focused on helping your customers expand their knowledge on your chosen topic. For example, if you were to create an info product focusing on finding a work at home job, your eBook could include job sources, help with eliminating scams, dissecting opportunities and landing the job. You could then create a follow up eBook that offers a step by step guide to freelance writing, or another specific work at home position that the majority of your customers would be interested in. Comes with FULL Master Resale Right Tags: seo

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