

Freight Brokerage Business: Your Step By Step Guide To Success

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Although the United States may be shifting from a manufacturing to an information-based economy, there will never be a time when goods don't have to move. And since the majority of goods shipped in the United States are sent by truck, the role of freight broker is a crucial one: Without freight brokers, most of those goods would end up sitting in a warehouse or on the docks and never get to their final destinations. As a freight broker, you can make good money, right from your home, matching carriers with shippers for a fee. It's a very easy business to start--there's no special training or knowledge of the shipping industry needed. And equipment costs are minimal--all you really need is a computer, a phone and a fax machine. Our guide will do the rest. We'll show you how to: Locate startup funds and set your prices Understand the legal documents you'll be dealing with Find carriers and shippers Market your services Build your client base And much more Freight brokers fill a critical need in the United States, and there's always room in the industry for someone who can offer reasonably priced, dependable service.

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