

Intelligent Businessman's Guide To Japan - Jon P Alston

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For Westerners dealing with Japanese, simple differences in business practices can be troublesome obstacles to successful negotiation. They need not be according to sociologist Jon P. Alston. In this informed and straightforward presentation, Alston describes common Japanese rules for social interaction, and shows how foreigners who understand them can put this knowledge to profitable use. Author: Alston, Jon P Publisher: Tuttle Publishing Illustration: N Language: ENG Title: Intelligent Businessman's Guide to Japan Pages: 00144 (Encrypted EPUB) On Sale: 2012-08-28 SKU-13/ISBN: 9780804816335 Category: Business & Economics : Business Etiquette

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