

How To Get What You Want...: Without Having To Ask - Richard Templar

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This is the eBook version of the printed book. Tired of not getting what you want? In *How to Get What You Want Without Having to Ask*, best-selling author Richard Templar brings his inimitable originality, imagination, wisdom, and straight talk to the challenges of negotiation, persuasion, and influence. You'll find 100 clever, simple, pain-free ways to get people to happily say "yes" to you practical principles and strategies covering a wide range of work and life situations. Discover how to get what you want without saying a word and, for those rare occasions when you have to ask, find the techniques and words that get the job done. Author: Templar, Richard Publisher: FT Press Illustration: N Language: ENG Title: How to Get What You Want...: Without Having to Ask Pages: 00219 (Encrypted EPUB) / 00220 (Encrypted PDF) On Sale: 2011-08-11 SKU-13/ISBN: 9780132824361 Category: Self-Help : General

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