

# The Unwritten Rules Of The Highly Effective Job Search : The Proven Program Used By The World's Leading Career Services Company: The Proven Program Us - Orville Pierson

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The Proven Program Used by 600,000 Job Hunters! You put hours and hours of hard work into your job search and the companies you've contacted never call. It's a story all too common in the fast-paced, highly competitive world of job hunting. Nothing is more discouraging than sending one resume after another into the job-hunting void. Eventually, you expect silence from the other end. The Unwritten Rules of the Highly Effective Job Search was written so this never happens to you again. These techniques, developed by author Orville Pierson, have been used successfully for ten years by Lee Hecht Harrison (LHH), the world's premier career services company. Here, Pierson provides you with the job-search techniques that up to now have been limited to the LHH consultants he trains. Orville Pierson has helped thousands of job hunters during his career, taking note of the characteristics that have led to success as well as failure. In The Unwritten Rules of the Highly Effective Job Search, he supplies key information on how professional job search consultants structure the job search project so you can apply the same winning strategies to your own search. You'll also be privy to inside information on how decision makers operate, enabling you to get the inside track on job openings before they are announced. This insider's guide covers every phase of the job search, leading you step by step through the process of creating a clear-cut plan—essential to every job search. Using the Pierson Method, you'll learn how to Develop a Target List (the key ingredient to every job search) Measure your progress Create a "core message" about yourself that decision makers won't forget Present yourself in the best possible light to prospective employers Using these strategies, Orville Pierson and LHH have helped 600,000 people land great new jobs. Employ the Pierson Method in your hunt for employment and you'll soon be doing what you love in the company that's right for you. Author: Pierson, Orville Publisher: McGraw-Hill Illustration: N Language: ENG Title: The Unwritten Rules of the Highly Effective Job Search : The Proven Program Used by the World's Leading Career Services Company: The Proven Program Us Pages: 00288 (Encrypted EPUB) /

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