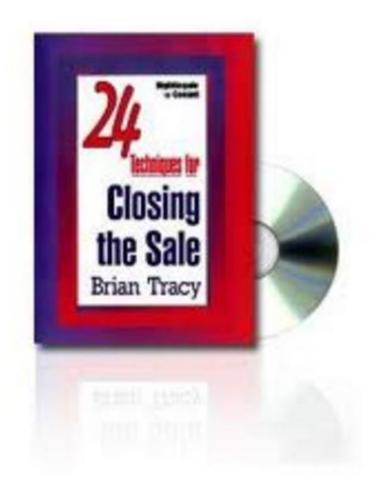
Brian Tracy 24 Techniques For Closing The Sale



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Learn the 24 best sales closing techniques ever discovered! Close on the first appointment Close early in the presentation Close over the phone Close at every stage of the conversation Close the lost sale Close faster, easier, better than you ever thought possible You will double your sales with this incredible, best-selling video training program - guaranteed! Many salespeople spend a lot of time and effort with potential customers, only to miss the golden opportunity to close the sale. Now, the 24 closing techniques presented in this program can help any salesperson satisfy even the most demanding buyer. Taped before a live audience, 24 Techniques for Closing the Sale is Brian Tracy at his dynamic best! 24 Ways to Close More Sales Now! From Brian Tracy: Now you can double, triple, or even reach 100 percent on your closing rate using 24 of the finest closing techniques ever devised. When I started selling, knocking on doors, cold calling, all I ever heard at the end of my sales presentation were the words, Leave it with me.

Let me think it over. Ill read your materials. Call me back. Of course, no one ever thinks about it, and when I called them back, they werent interested any more. One day, I suddenly realized that the problem wasnt the product or the customer. The problem was me. I didnt know how to close the sale. That revelation set me off on a lifelong search for the words I could use that would cause people to buy immediately. Do you want to know the 24 best closing techniques? When you start using these easy to learn techniques the customers will buy from you. Sales will be easier and you will make more money. In fact, when you learn these closing techniques Youll get more appointments. And youll get them to buy even when they say Its too expensive. You will learn how to be an excellent closer with 24 Techniques for Closing the Sale. Youve saved me years of hard work getting to this level! I took one idea I learned in your seminar and Ive earned \$40,000 more in the last six months. Youve saved me years of hard work getting to this level! Jack Dobson, Connecticut WANTED: The Highest-Paid Sales Professionals Let me ask you a question... If I could show you a way that you can double or triple your sales closing rate - and teach you how to sell to 50 to 75 of all the prospects that you come in contact with - are you willing to spend an entertaining 63 minutes to learn it? Many salespeople spend a lot of time and effort with potential customers, only to miss the golden opportunity to close the sale. Now, the 24 closing techniques presented in my program can help you satisfy even the most demanding buyer. When you buy this program you will learn to... Close on the first appointment Close early in the presentation Close over the phone Close at every stage of the conversation Close the lost sale Make more money closing faster, easier, better than you ever thought possible You know you want to close more sales When it comes time to close, dont allow the opportunity to slip away because youre not fully versed in all the effective closing techniques. My sales tripled in 30 days! After attending your sales seminar, I started using one of your closing techniques that I had never heard before. It was like magic! My sales tripled in 30 days. Bill Barne, Los Angeles

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