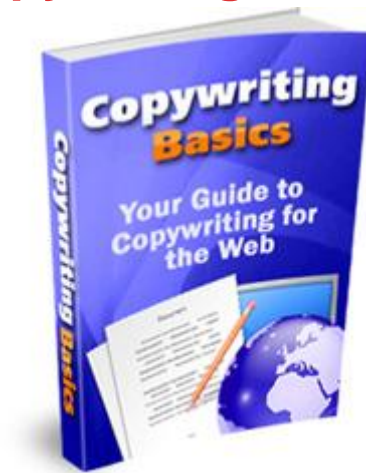


# Copywriting Basics



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Copywriting Basics Are YOU Ready to Learn the Simple, yet Effective Techniques That Successful Web Copywriters Have Perfected? Learning web copywriting on your own could take ages...Accelerate your learning process, and become an effective web copywriter immediately! Writing effective web copy is one of the best skills to have - if you can write your own profit pulling copy, you'll be miles ahead of your competition. Besides that, you can save a TON of money on your sales letters. A highly skilled copywriter can command several thousand dollars to write just ONE sales letter. The goal of any good copywriter is to get the reader to take some kind of action - usually order your product or sign up to your mailing list. If the reader does not take action, you don't succeed. By learning some simple techniques, you'll be able to increase the number of people who take the action you want them to take. This is obviously the result you're looking for, isn't it? Here is what you will learn inside this guide.... Copywriting requires a plan? Yep, it's true, writing efficient copy means that you need to accomplish some research and understand your visitors' needs...we'll tell you what research works, and how to use it to your advantage. What exactly is a headline designed for, and what should it say? The real trick here isn't always what you do say, but also what you don't. Your headline is the MOST important part of any copywriting...messing this one up will leave you with disappointing results. The look of your text links makes a difference? Get this: Trying to be too professional looking may actually be bad for your site...and you'll find out why this is especially true when it comes to text links! Focus on what you offer? Nope! A common mistake with copy on the internet is that people often want to describe their product or services details...but there's

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