## Mp3 Fred Peterson - Winning In A Buyer's Market



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In a career spanning three decades, Fred has been a top salesman, sales manager, managing director and educator. His experience ranges from working in small mom pop organizations, to multi-national franchise organizations. 15 MP3 Songs SPOKEN WORD: Audiobook, SPOKEN WORD: Inspirational Details: Dramatic changes occur when real- estate markets shift. This audio presentation provides you with the tools necessary to adapt, and prosper. In his presentation, Fred Peterson provides you with the tools you need to recognize, and act on, the tremendous opportunities available in a buyers market. Hell provide concrete strategies for embracing change and show you how to take action, not only to benefit your career, but also provide your clients with the competitive advantage they need to stay in the game. Fred will teach you effective dialogue for attracting the best listings, motivating buyers, and for becoming a true consultant. Youll get pointers on how to shift your outlook, stay on task, and avoid typical pitfalls. Best of all, youll outrun the competition with better focus, smarter strategy, improved dialogue and even greater customer service! People who are interested in should consider this download.

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