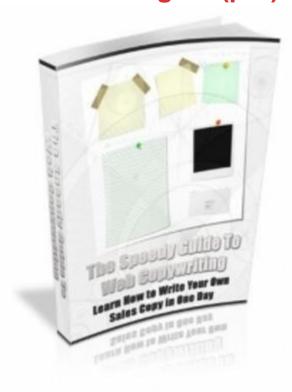
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Learn How to Write Your Own Sales Copy in One Day! Web Copywriting: Essential or Not? One of the things that makes the Internet so appealing is the fact there is plenty of useful and entertaining information to be found. Of course, some website owners prefer to simply copy data from other sources as a way to flesh out the content of their sites. When this happens, they miss out on some great opportunities. Here are just a couple of reasons why original web copywriting is not only important, but essential to the success of a web site. Firstly, original copy helps to make the website stand out from the millions of other sites that are already up and running. Even if the subject matter is the same that is found around the Internet, original copy is the chance to put the data into word combinations that are a little different. When the content of the site is not a copycat of thousands of similar sites, the chances for ranking higher on searches is much better. Along with making the site stand out a litle more, creating original copy also makes it possible to use keywords to the best advantage. This can also help to push the ranking up a few more notches in search engines. Strategically placing keywords that are part of

common searches online help to improve the chances of showing up in the top ten results. Higher rankings mean more visitors. If the purpose of the site is to market an idea or product, this is a very good thing. Lastly, copywriting provides a creative outlet. Drafting original content makes it possible to show the world what you have to offer in the way of ideas, style, concepts and opinions. You simply cant do that if the content is borrowed from another source. While it is true that coming up with original content takes longer than simply cutting and pasting canned content onto the site, the benefits far outweigh the time spend in the endeavor. When given a choice between going with tired old copy that can be found all over the Internet and coming up with something new and different, always go for the fresh web copy. Discover inside: Web copywriting: essential or not How to mind map your offer and craft your sales copy flow The five Ps of web copywriting How to write a compelling headline that qualifies your prospects The compelling story technique Introducing your offer and instilling the power benefits Killing all prospect doubts, leave no chance to excuse Act now not later Real-life case studies of web copywriting in actio Final tips and tricks to improve your sales piece Tags: ebook, facebook, full master resell rights, internet marketing, marketing, master resell rights, money, mp3, mrr, page rank, php, plr ebook, plr softwares, private label rights, resale, resale rights, resell, resell rights, traffic, twitter, videos, web traffic, website traffic

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