Market-driving Behavior In Emerging Firms

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Market orientation has been established as a source of company success over the past 20 years.

Jesko-Philipp Neuenburg researches the market-driving behavior i.e. the behavior of a company that is directed to fundamentally change the structure of the market and/or behavior of market stakeholders in emerging firms on a theoretical as well as an empirical level. A study of 224 emerging technology firms in Germany is presented and the results indicate that market-driving behavior has a positive influence on firm success. EAN/ISBN: 9783834984920 Publisher(s): Gabler Discussed keywords: Jungunternehmer, Markt (konomie), Organisationssoziologie, Unternehmensgrndung Format: ePub/PDF Author(s): Neuenburg, Jesko-Philipp

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